

National Insurance Application Systems
America's Premier Workers Compensation Cost Control System

I Who we are:

National Insurance Application Systems is the name of our company and **AcuCompsm** is the name of our unique workers' compensation cost control system that is combined with a support group. We were formed in Boston, MA in 1979. Since then we have become a nationwide organization, offering our services in all fifty states from our headquarters in West Palm Beach, Florida.

II How it works:

The AcuComp System consists of two core processes:

- First, we assure that reserves reflect actual claim file documents when the *Unit Statistical Plan* is filed with the appropriate rating bureaus.
- Second, 60 days prior to policy renewal, we confirm reserve reductions were made at stat plan filing time by examining the *Experience Modification Rate Calculation Worksheet*. If changes were not made we make sure a correction card gets filed which results in a 27 point average drop in the experience modification rate calculation.

III Why it works:

- Since 1919 all 50 states passed statutes allowing insureds the right to go in at stat plan filing time and ask that reserves tie to claim file documents to prevent workers compensation civil litigation for price fixing.
- Liberty Mutual and CNA played a major roll in designing the unique written and verbal mechanics necessary to ensure reserve reductions (when they do not tie to claim file documents.)

IV The proof that it works:

- The Insurance Department of the Commonwealth of Massachusetts performed a five-year audit (1990-1995) on the systems' effectiveness by allowing NIAS, Inc. to help depopulate their workers compensation assigned risk pool. Results were dramatic. Reserves dropped an average of 30% percent and experience modifiers dropped an average of 27 points.
- The Insurance Department of the State of Florida licensed NIAS, Inc. to teach the AcuCompsm process as part of their Continuing Education Program for licensed Property Casualty Agents.

V Features and Benefits:

Feature: Assure that reserves reflect claim file documents.

Benefit: Reserve reductions; faster claim closure; lower modifiers; lower premiums.

Feature: Verification of the experience modifier.

Benefit: To detect and correct any and all errors that may increase your premium.

Feature: Projection of next years experience modification

Benefit: To determine the modifier and the amount of premium you will be paying at future renewals.

Feature: Math analysis to determine impact of claim frequency on modifier.

Benefit: To inform you if small claims are driving the experience modifier higher. To determine if a deductible would be appropriate.

Feature: Math analysis to determine impact of claim severity on modifier.

Benefit: To inform you if large claims are driving the experience modifier higher. To determine if you could benefit from a workplace safety program.

Feature: Math analysis by combining payroll and loss experience for two (2) or more entities or two or more states, should you have several locations in more than one state.

Benefit: To determine if a modifier can be lowered immediately if your entities were combined for experience rating purposes.

Feature: Two page 'Claim Status' report on all claims that are under audit.

Benefit: Keeps you informed of the status of your open claims.

Feature: Actual Liability Report for each insured.

Benefit: Shows ALL Reserve Reductions from inception of claim to closure.

Feature: Overall analysis and itemized report of our activity for you every six months.

Benefit: Shows you the effectiveness and actual results for your policies.

Data Collection:

Feature: This department gathers all the data for your company.

Benefit: Prevents missing claims auditing audit cycles

Annual Mod Verifications

Feature: Experience modifications can be verified annually.

Benefit: To ensure all experience modification worksheets that are published are correct, if not NIAS will pursue a revision. Statistics show that 30-40% of all modification factors are published incorrectly.

Web – Based System

Feature: Access to all reports 24/7 for review.

Benefit: To ensure you are not paying a penny more for your workers' compensation premium than you should be.